

## OUTLINE PLANNING APPLICATION SUBMITTED



A much reduced planning application has been submitted for the Baltic Wharf site following the refusal of the previous application in February 2010, with less dwellings, a smaller retirement village, reduced employment space but still enough to quadruple the job numbers on site, 12 acres of public open space including a riverside walk and reduced traffic of up to 50% at peak times. There will be 30% - 50% affordable homes based on an independent valuation nearer the time.

The boatyard size has been protected and there is a new workshop space for marine employment and what is to be the largest workshop bay between Weymouth and Plymouth to attract larger and more commercial boats. There will be around 300m of pontoons for residents and visitors attracting welcome summer visitors as well as ensuring our capacity can still accommodate our maximum demand. The scheme if approved is expected to start in 2012 and last for five years. Throughout this period the boatyard will continue to provide the same storage and services.

### Boatshed Dartmouth firmly settled at Baltic Wharf

It has been a busy time since Paul Singer opened the Boatshed Dartmouth office at Baltic Wharf earlier in the year with over £250,000 worth of boats being successfully sold in just the first few months. Despite the economic gloom the demand for good second-hand boats remains strong and we have many customers actively looking for boats to buy.

I am often asked what makes the Boatshed brokerage so different and so successful and without doubt it's the Boatshed's huge boat buyer database that means your boat is available to the widest audience possible. Above all, we actively market your boat and keep our owners informed and updated on a regular basis. The detailed specification and photographs ensures that every boat is accurately represented. If you'd like to find out more please drop into the office, give me a call on 01803 867578 or if you are attending the Southampton Boat Show drop by our stand B053. I'll be there from Monday 13<sup>th</sup> to Wednesday 15<sup>th</sup> September and we would be pleased to welcome any of Baltic Wharf's customers to our famous Fizz at Five's held every day of the show on the stand.

August 2010



Where is this at Baltic Wharf? Win a mystery prize. Send your answer to [enquiries@balticwharf.co.uk](mailto:enquiries@balticwharf.co.uk)



## Your Complete Boatyard NEWSLETTER

### PRICE FREEZE — We are doing it for another year

#### Special points of interest:

- Page 2— Financial News
- Page 3— Team Baltic
- Page 4— Baltic Wharf Revival Plans

The Team has been so busy this year that the Newsletter has become more of a brochure! We have been sponsoring, charity fund raising and holding events on site, as well as improving our services to you.

For 2010/11 we are pleased to announce that lift and storage prices remain at 2008/09 rates with Saturday lifts available, time and tide permitting.

As ever, Health & Safety management plays a large role in how we operate and I would ask you to continue to respect our guidelines for the wellbeing of visitors and staff alike. Due to the nature of our site children must be kept under constant supervision, and dogs on site must be kept on a lead at all times.

Don't forget we're here to help, so if other commitments run away with you or time gets short, give us a call and we can arrange collection of your vessel from it's mooring.

We continue to offer a huge range of services to store, maintain and repair your boat - just give us a ring for any further information you need.

As a team, we look forward to seeing you this winter.

Tim Hughes  
Boatyard Director

Dave Sharp  
Boatyard Manager



#### Dartmouth Regatta Passage Race an annual event sponsored by Baltic Wharf

IRC Yacht Class	PY Yacht Class	
1st Peanut		Ron Campion
2nd Jalabeano		J & M Roundsmith
3rd Jackinabox		Tim Dewing
PY Yacht Class		
1st Emelina		John Plumbe
2nd Owl		Peter Bruce
3rd Exe J		Richard Soper

PY Yacht (Non-spinn) Class		
1st	Sara Morea	John Polley

## Financial News

We are very proud to have been able to hold our lift and winter storage prices again this year. This means that for winter 2010/11 our customers will be paying the same prices (net of vat) as for 2008/9. Quite an achievement we think you will agree but we are asking our customers to do their bit to help. Our lift out and 6 month winter storage invoices are due on presentation, and the majority of our customers are very co-operative and comply with these terms.

Please ensure that all of these invoices are paid promptly: compared with the monthly storage rate the 6 month winter package provides customers with a "discount" of up to 30%. If 6 month storage invoices are not paid promptly they may be withdrawn and replaced by invoices at the full monthly rate! Also we are introducing a surcharge of 2% on all accounts settled by credit card from 1st September 2010. This will not apply to payment by debit card, or of course by bank transfer, cheque or cash. The surcharge reflects the costs that we ourselves incur on credit card payments, and that we can no longer absorb whilst holding our prices for the second year running. If you would like to pay by bank transfer our bank details are stated below:

Account number 30012990  
Sort Code 82 63 14

Please ensure that you include adequate reference with your payment so we can identify you/ your boat / invoice number.

## Staff News

After several years at Baltic Wharf Chris Harvey who worked as our Company Secretary left in July, Chris was very popular with the staff, tenants and customers and he will be missed.

Ian Dennis below presenting Chris with a leaving gift from Baltic Wharf.



## RNLI BOAT JUMBLE AND FUN DAY

A wonderful day was had by all ! We had a lovely day for our first ever boat jumble and activity day to raise funds in aid of the RNLI.

We had Totnes Kayaks demonstrating their skills, the RNLI recovering a man overboard with their inshore lifeboat and lots more throughout the day.

We hope to hold this event annually and look forward to seeing many more familiar faces.



The relaxed mood of the day was helped along with the music from **The Nauti Boys**

**A grand total of £450 was raised** A BIG THANK YOU TO ALL WHO GAVE UP THEIR TIME

## TEAM BALTIC beats UK competition



The crew, who all learnt to sail on the River Dart, consisted of Henry Bomby ( helm 19 ), Ryan Gerrish ( trimmer 21 ), Henry Bagnall (tactics 24 ) and Eille Mittler ( bow 17 ). Their sights are now firmly set on the J80 Worlds which come to Dartmouth in 2012.

Our J80 youth team with an average age of only 20 years has established itself as the British boat to beat after notching up some impressive results this year. First was the J Cup in the Solent at the beginning of June with four bullets and an overall first.

This was followed by a trip to Lake Garda to compete in the European J 80 Championships at the end of June. Hoping for an optimistic top ten placing we were all delighted with an overall 5th out of 46 boats racing, beating every country except Spain who took the four top slots! The next British boat was 11th and of course we fielded the youngest team in the competition.

## HENRY'S HOME

I arrived back in Dartmouth on the 23rd August alongside the RDYC. I was really shocked to see how many people came to see me in. It was pretty rough out to sea, but 5 boats still came out into Start Bay to accompany me in for the last few miles which was fantastic. As I entered the river other boats came to greet me, including junior sailors who were competing in the Dartmouth Regatta, all the support was really humbling.

The whole of the trip and project has been an amazing experience, I have learnt an incredible amount and hope it has provided me with the right skills to progress with my sailing. The weather provided many challenges throughout the trip testing all my sailing skills. In terms of what's next, I have a few things in the pipeline. My ultimate aim is to achieve a place on the Figaro Circuit, a shorthanded off-shore racing circuit based around France and Europe.

The whole project has been an amazing experience for me, but it would not have been possible without the support of my sponsors. Baltic Wharf came onboard the project very early on, showing belief in my vision for which I will be forever grateful. Making the first move is always hard but Baltic Wharf's initial support enabled me to buy the boat and get the whole thing rolling.

**TOTNES  
ACADEMY  
KAYAKS**

Due to customer demand kayak rental was made available from the shop this year. Using a fleet of single and double sit on tops and launching from the top pontoon all

we needed was sunshine to complete the package!

Thankfully the sun made an appearance and the boats have allowed hundreds of new paddlers to take to the water for the first time. Paddling from Baltic Wharf downstream as far as the Vineyard Cafe at Sharpham in half a day, or a full day to Bow Creek for a pub lunch. The kayakers' have enjoyed the Dart and all it's wildlife. The seal is very inquisitive towards the boats and occupants, being seen regularly along with Canada geese, swans and even the odd kingfisher. Paddlers always return full of exciting stories albeit a little soggy after their close encounter with the river.

The hire season runs from April through to the end of September when the hire fleet is then sold off, so if you are looking for a bargain now is the time to register your name on the lists of boats available.

