

# Summer Newsletter

## PRICE FREEZE



Your Complete Boatyard

As the end of the boating season approaches you will be turning your thoughts to the safety and storage of your boat for the winter months. I am delighted to be able to offer all our lifts and boat storage at last year's rates. In addition, this autumn we will be offering lift out on Saturdays, time and tide permitting with no surcharge - please enquire at the office for availability.

The new sales area is our latest concept and is to be actively promoted on our new website [www.balticwharf.co.uk](http://www.balticwharf.co.uk) launched later this month. If you intend putting your boat on the market we can store it within the sales area for the standard storage charges. Alternatively if you have refit, repair or maintenance requirements this winter give Tim or Dave a call to discuss details, as the workshop services continue to be in demand.

At Baltic Wharf we remain totally committed to serving the local marine community at the highest standard. If you have any views on how we could improve our service please let us know at [enquiries@balticwharf.co.uk](mailto:enquiries@balticwharf.co.uk).

Ian Dennis  
Managing Director

The new

## BOAT SALES CENTRE

has been designed to provide a dedicated sales area to display new and used boats. This will enable potential buyers the opportunity to view various boats in one place. If you are interested in selling your boat please contact one of our approved brokers or contact us. Your boat will be continually marketed by Baltic Wharf including listings and links on our website and free advertising space within the sales area subject to our Terms & Conditions. Baltic Wharf is open seven days a week with 24 hour secure access.



### Success at Cowes Week for Baltic Wharf

A youth team of sailors from the Dart celebrated good results at Cowes achieving a first on day 1, being second overall on the last but one day and coming 5<sup>th</sup> overall out of 21 entries. WELL DONE. This was their first entry in a national competition as a team sailing our J80 'Team Baltic', based at Kingswear and owned by Baltic Wharf Ltd.



The team from left to right Simon Bower, Ryan Gerrish, Henry Bomby, Steve Mittler and Ellie Mittler. Director Steve Mittler added "I am really proud of this young team. They have demonstrated great commitment to their sport in their first year of sailing Team Baltic and have proved there is a lot of potential for the future.

## Site News & Staff Changes



On the 1<sup>st</sup> May 2009 Baltic Wharf sponsored the 9<sup>th</sup> hole at Bigbury's Pro Am. Our team players were (from right to left) Peter Bar, Steve Atkinson, Tim Hughes lead by professional golfer Stuart Barrett. Unfortunately due to the arrival of a sea mist the day was cut short and re-run in June. Many thanks to Stuart for his advice and patience!!!

This July we said farewell to Jayne Neil who worked at the weekends and also Steve Jenner who worked in the boatyard, Good luck to Jayne and Steve with their new careers. We wish a warm welcome to Tim Johnson who has taken the role of Weekend Site Supervisor.



Tim Johnson (TJ) is a long life sailor, film and television cameraman. He has lived on the Dart for nearly thirty years and the three yachts that he has owned have been based in the river. TJ has been able to combine his love of sailing with that of his work and has produced such programmes as 'Under Sail', 'Top Sailing', 'America's Cup' and 'Whitbread'. TJ is also a professional diver and filmed the 'Mary Rose' for the BBC, the ultimate vessel for the boatyard!



Lucy Caseldine

Lucy is the daughter of Helen who works for Baltic Wharf with Docking Solutions and she has had a very successful winter training with the Junior Development Programme in her Topper. This involved several winter weekend sessions at Grafham Water, Farmoor Reservoir near Oxford, and a residential week at Bradwell-on-Sea in Essex involving a range of activities, such as high ropes, as well as a fairly intensive programme of sailing. The Nationals, which were held the end of July and beginning of August. Conditions during the Nationals varied from high winds and 2m waves in a very choppy sea, to light winds, with the final days sailing finishing early. At present in the SW Traveller series covering Cornwall, Devon, Somerset and Gloucester she is lying 6<sup>th</sup> and the leading girl.

## Baltic Wharf Riverside Revival



During 2008 the owners of Baltic Wharf consulted the local community on preliminary plans. Final plans have now been submitted as an application for outline planning permission with South Hams District Council. The plans secure the future of the boatyard with the capacity for the same number of boats as at present along with the new marine and other employment space for over 400 jobs, new homes including significant numbers of affordable homes and large areas of public open space including a river side walk. If you wish to see further information please go to our website on [www.balticwharfregeneration.co](http://www.balticwharfregeneration.co)

## Whatever the weather!

It's raining, it's pouring and our customers just don't care, any day is a good day for messing about on the river!!

A great day out for both Son and Dad

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