



**BALTIC  
WHARF**

Your Complete Boatyard



**Merry  
Christmas**



## Boatyard News

It has been a busy autumn here at the boatyard with boat numbers ashore as high as they have been for five years. We also have the largest yachts ashore for the winter that we have ever had at Baltic Wharf. There have been a few changes in the yard since the last newsletter, with the new entrance barrier giving us additional security and generally proving popular. We also have two new marine tenants in the boatyard: Ariba Team who specialise in composite material supplies as well as operating a busy composite workshop, and Woodvale Ocean Ltd are manufacturing ocean going rowing boats here in Totnes.

The most notable change however is the departure of our boatyard manager Tim Hughes. Tim has done a sterling job as our manager for 2 ½ years especially in keeping the workshop busy all year round and I would like to thank him for all his efforts and wish him well in his new venture.

Following on with regard to the workshop, Baltic Wharf boatyard will no longer be operating the workshop from the 1<sup>st</sup> February 2011. David Sharp our Yard Manager will also be leaving us. He will however stay on site and is leasing the workshop to run his own business in boat repairs. David will be trading under the name of Baltic Wharf Repairs and will continue to offer the diverse level of service the facility is renowned for and we wish him every success.

Steve Carter (who many of you will know as our crane driver) will become the new yard manager and the Baltic Wharf office/site will be managed by Patrick Sims, who is currently our financial controller, supported by Trish and Sue. I will remain the very hands-on MD and have every confidence in the re-shuffled team who have enormous experience at Baltic Wharf.

Planning permission has now been granted for the sites' redevelopment including a state of the art new boatyard and marine centre. We remain totally committed to safeguarding the marine facility and employment at Baltic Wharf. We will keep you updated on the development timescales and can assure you that there will be no change to the current boatyard facility in the next 2 years. Please rest assured that during these changes the boatyard will continue to operate to the same scale and standard as it does now.

Please do contact us at [enquiries@balticwharf.co.uk](mailto:enquiries@balticwharf.co.uk) if you do have any comments or suggestions about our plans or service.

**Wishing you a Merry Xmas and a Prosperous New Year**

Ian Dennis

Managing Director



### Boat Sales Area a Popular Addition to Baltic Wharf

Our Boat Sales Area at Baltic Wharf has been a great success, with many boats sold over the past year. There are a number of boats for sale with many brought to Baltic Wharf especially for our Sales Area. Please remember if you wish to sell your boat we have brokers here on site, or you can advertise your boat for sale through the Baltic Wharf website. There is no premium to pay on the storage charges for your boat if it is placed in the sales area.

Please visit our website: [www.balticwharf.co.uk](http://www.balticwharf.co.uk)

**Santa Maria** A Catamaran from Poland called stirred some interest when it was lifted out in November for repairs due to storm damage, a team from Poland came over to carry out the repairs before it set sail for its final destination of the Canaries. The Harbour Master commented that it was the first yacht from Poland that had visited Dartmouth since he has been in office.



## Bowtie Lady takes a breather at Baltic Wharf



Bowtie Lady arrived at Baltic Wharf on the 31st August 2010, her owner Peter Barker is sailing around the world, he set sail from Sydney Harbour on June 4th 2010. The boat is a Cole 43, designed by Peter Cole and built in Gosford in 1984, her first race was in the Sydney to Hobart under the name of Rangatira. In 2001 known as the Solo Globe Challenger she took Tony Mowbray around the world, he became the fastest Australian to sail around the world in 180 days non stop. Peter came across the beautiful River Dart and decided to winter here at Baltic Wharf whilst he went home to catch up with some family time. Peter plans to return to us in February 2011 to prepare for the next leg of his journey.

## The Kingswear Belle on her first visit to Baltic

On the 14th September 2010 the Kingswear Belle arrived to be lifted out and stored at Baltic Wharf whilst her repair schedule is finalised by her owners' Dart Pleasure Craft.

Baltic Wharf unfortunately could not lift her with our crane as she weighs over 30 tons, so we brought to the site a 200 ton crane for the job. This gives us the ability to lift larger vessels, so bring your boat up the river to Baltic Wharf where we will lift and store her, we also have the facilities and skills on site to undertake all boat repairs.



## Tradewind of Swanwick

was bought by two young Swedish people, Par and Oscar, she was launched on the 13th September allowing them to begin their dream to travel around the globe. Initially heading for the Canaries as part of the preparation for their Atlantic crossing. It took Par and Oscar 2 years to find the right boat for their trip. We have had news that they had arrived in Portugal and now we await more information as they have promised to stay in touch by email.

## Chandlery Offer

**20%** off Hempel's  
Antifoul from  
1st February – 31st March  
2011

Place your order now, either phone  
01803 867922 or

Email:  
[enquiries@balticwharf.co.uk](mailto:enquiries@balticwharf.co.uk)



**Docking Solutions** have recently designed and manufactured some additional boat cradles ranging from 6-20ton for use in our boatyard. Docking Solutions design and build bespoke pontoons, bridges, bank seats, brows and special purpose projects for all your docking needs. One of their many projects has been the River Dart Waste Disposal and Recycling pontoon for Dartmouth Harbour which you may have seen and possibly used whilst enjoying your boating on the river. As part of Baltic Wharf Ltd we work as a team with our staff helping each other out when required. Chris, a member of Docking Solutions joined Dave and his crew in the boatyard helping us through our busy period, Chris also assisting with the collection and delivery of boats to the yard. He works as a fabricator and diver but has been a fisherman giving him his boating experience. Many thanks to Chris.



## Ariba Team celebrates with new retail shop

Baltic Wharf-based composite experts Ariba Team continue to go from strength to strength since first opening their doors to the public 18 months ago at Baltic Wharf. Ariba have now moved to the heart of the boatyard and as the last of the boxes are unpacked, customers can enjoy a brand new retail shop with improved public access and a clearer, lighter layout.



Speaking about the new premises, John Andriounas, Ariba Team Co-Founder enthused:

*"We are thrilled to offer our customers a fantastic new retail shop overlooking the stunning river Dart."*

*"Since our launch last year, we have worked hard to secure our position as leaders in composite material supply and know-how. The new shop offers our customers a real 'go-to' place for all their composite supplies and advice.... Or just pop in for a coffee and a chat."*

All products are also available through our online shop:  
[www.ariba\\_fibreglass\\_supplies.co.uk](http://www.ariba_fibreglass_supplies.co.uk)

## Au Revoir from Tim Hughes

I will be leaving Baltic Wharf Ltd at Christmas, but not be going far.... I am pursuing a new adventure in renewable energy with my business partner Dave Stevenson. Our company Energy My Way provides consultation and installation of renewable technologies such as solar panels and heat pumps and our office will be here at Baltic Wharf Business Centre. I have enjoyed my time at Baltic Wharf but feel it is time for a new challenge. Being at Baltic Wharf boatyard I have made many friends, have lots of great memories and I would like to thank you all for your support.

The boatyard will continue to evolve as it has over the years and I wish the Team at Baltic Wharf the greatest of success.

My contact details are:)

Tel: 01803 847988

Mobile: 07971 552665

Email: [th@energymyway.co.uk](mailto:th@energymyway.co.uk)



## Information for boat owners:

We had a visit from the Environment Agency after oil had been reported in the river close to our boatyard, just a polite reminder that there is a container on site for you to dispose of any oil safely. This is located inside the main shed close to the Marine Wise Office.



Well unfortunately no one guessed the quiz correctly, the birds had nested and fledged from under the steps of the visitor's pontoon outside the main reception.



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**Baltic Wharf regeneration given outline planning permission** The £48 million scheme to rejuvenate the most sustainable development site in Totnes has just been given the go ahead. South Hams Council's development control committee voted 13 in favour with three abstentions and none against the smaller outline proposals for Baltic Wharf. The scheme, which planning officers had recommended for approval, promises employment space for 350 jobs and £3 million investment in a purpose-built boatyard and marine centre with storage space to house the equivalent number of boats. It will create the town's largest public open space this side of the river. 12 acres of the 26-acre site will be devoted to nature trails, wildlife areas, children's play areas and new access to the riverside.

The site will contain 180-190 new houses. Around 30 of the homes will form part of a pioneering co-housing scheme, the first of its kind to be part of a major development. Between 30 to 50 percent of the dwellings will be affordable housing managed by a local housing association. The developer has made provision for a 'worst case scenario', should government funding for affordable housing become a victim of public spending cuts. Even without government support the site will still contain 21 percent affordable housing.



Other elements of the proposal include a 75-unit retirement community and 60-bed care home, riverside plaza and café. This was our second attempt at outline planning permission for the site. A previous application for a much larger scheme was vetoed by councillors in January amid widespread local concerns. The new scaled back proposals were drawn up with the help of several key members of the community who had been particularly opposed to the first scheme. Group for Baltic Wharf (G4BW) was set up by four local community members to help TQ9 find a more acceptable scheme that addressed local concerns.

It has received widespread local support. Three in four people who completed questionnaires at open days said the new plans largely dealt with previous concerns. South Hams District Council received twice the number of letters in support of the scheme as objections. A questionnaire sent to 4,500 households in the town also drew a 2:1 ratio in favour.

Now the Baltic Wharf plans have outline planning permission, TQ9 can start seeking detailed planning permission for specific elements of the scheme. The first of these applications - on Phase 1 at the top of the site containing around 90 dwellings - is likely to go to planners in 2011. Work on the scheme is expected to start in 2012, with completion planned for 2013. Work on the boatyard is not expected to start until 2014 with a full service provided throughout the works.

Steve Mittler Managing Partner of TQ9 Partnership said: "We planned to revitalise Baltic Wharf but it was the people of Totnes who helped to shape the better scheme. It is those ideas that gained such public support and have been given the go ahead today. "We have taken a big step towards Baltic Wharf living up to its potential as a magnificent place for Totnesians to work, live and relax. "Now we can start to work on the detail and transform Baltic Wharf into the beautiful, vibrant part of Totnes that everyone wants it to be."